

**DETERMINATION AND FINDINGS  
FOR A  
SOLE SOURCE PROCUREMENT**

**REQUISITION NO:** RK205048  
**CAPTION:** Atlantic Solutions Maintenance and Repair  
**PROPOSED CONTRACTOR:** Atlantic Emergency Solutions  
**PROGRAM AGENCY:** Fire and Emergency Medical Services

**FINDINGS**

**1. AUTHORIZATION:**

D.C. Official Code § 2-354.04, 27 DCMR 1304, 1700 and 1701

**2. MINIMUM NEED:**

The Government of the District of Columbia, Office of Contracting and Procurement, on behalf of the Fire and Emergency Medical Services (FEMS) is seeking an authorized dealer responsible for the parts, warranty and provider of genuine Original Equipment Manufacturer (OEM) for Pierce Fire Truck and Fire Apparatus

FEMS currently has Pierce Squad, Pierce Pumper and Pierce Ladder Trucks. The vendor will be required to maintain and supply parts to ensure these fire units are properly maintained and always in good running conditions.

**3. ESTIMATED REASONABLE PRICE:**

\$700,000

**4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:**

- A. Based on the market research conducted by the agency, Atlantic Emergency Solutions is the Pierce Manufacturing Inc. exclusive dealer for the sale, service, parts, and warranty of custom and commercial fire apparatus manufactured by Pierce in the states of Delaware, Kentucky, Maryland, North Carolina, Ohio, Virginia, West Virginia, and District of Columbia.
- B. Atlantic Emergency Solution is qualified to provide the support service and warranty facilities located in all the states they represent and have provided the services in the past to FEMS.

5. **CERTIFICATION BY AGENCY HEAD:**

I hereby certify that the above findings are true, correct and complete.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Chief John A. Donnelly, Sr.  
Fire & Emergency Medical Services

6. **CERTIFICATION BY CONTRACTING OFFICER:**

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the notice of intent to award a sole source contract was published in accordance with 27 DCMR 1304 and that no response was received. I recommend that the Chief Procurement Officer approve the use of the sole source procurement method for this proposed contract.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Tonia C. Nixon  
Deputy Chief Contracting Officer  
Office of Contracting and Procurement

**DETERMINATION**

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

\_\_\_\_\_  
Date

\_\_\_\_\_  
George A. Schutter  
Chief Procurement Officer  
Office of Contracting and Procurement